2015 - 2016 NURSERY PRODUCTION SURVEY

Scott Enebak November 2016

2015 - 2016 Survey

- √ Two page questionnaire sent in June to all available nursery addresses in 12 southern states.
- √ Follow up telephone calls made to maximize participation and update addresses.
- ✓ Creation of an Excel data file, then data summary using SAS.
- ✓ Report preparation.

RESULTS

Questionnaire Response

- ➤ Total of 58 surveys sent out.
- >41 were returned with seedling production numbers.
- >17 nurseries did not respond to survey.
- > 11 of those 17 nurseries had responded to our requests in previous years.
- ➤ Estimated seedling production of 11 nurseries based on previous years' data & Longleaf Alliance Data
- ▶51 surveys in data, 2 fewer data points than last year.
 Louisiana State Nurseries no longer in production

Conifer Production by Stock: 2015-16

	Conifer Production	Percent Change from Last Year
Bareroot Stock	806,024,000	+ 1.3%
Container Stock	204,402,000	- 1.3%
Total Conifer	1,003,137,000	+ 0.8%

Conifer Production: 2015-2016

Species	Production	Percent Change from Last Year
Loblolly Pine	782,337,000	+ 0.5 %
Slash Pine	112,045,000	+ 10.1 %
Longleaf Pine	98,508,000	- 9.3 %

- >88% of Loblolly pine produced is bareroot stock
- >87% of Slash pine produced is bareroot stock
- >97% of Longleaf pine produced is container stock

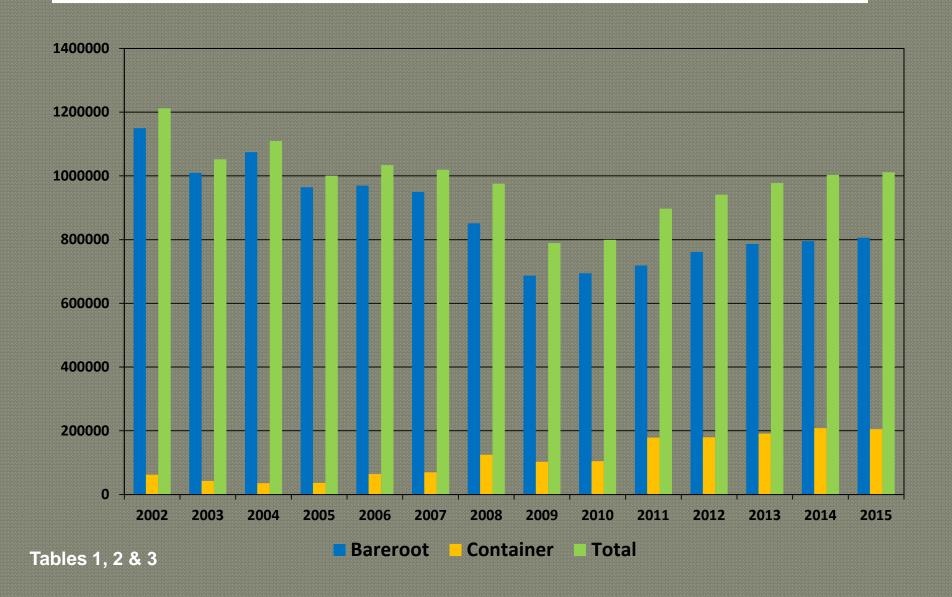
Conifer Production: 2015-2016

	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
Loblolly	77%	78%	77%	76%	75%	80%
Slash	10%	10%	10%	9%	9%	11%
Longleaf	11%	11%	11%	12%	13%	5%
Total	98%	99%	98%	97%	98%	97%

Production by Ownership Category: CONIFERS

	2015-2016		2014-2	2015
	Production	Percent	Production	Percent
Bareroot				
State	72,239,000	9	78,533,000	10
Private	419,960,000	65	386,864,000	49
Industry	313,822,000	26	329,683,000	41
Container				
State	7,459,000	4	9,732,000	5
Private	177,694,000	91	182,837,000	88
Industry	20,250,000	5	15,486,000	7

CONIFER Production by Stock Type: 2002-2015



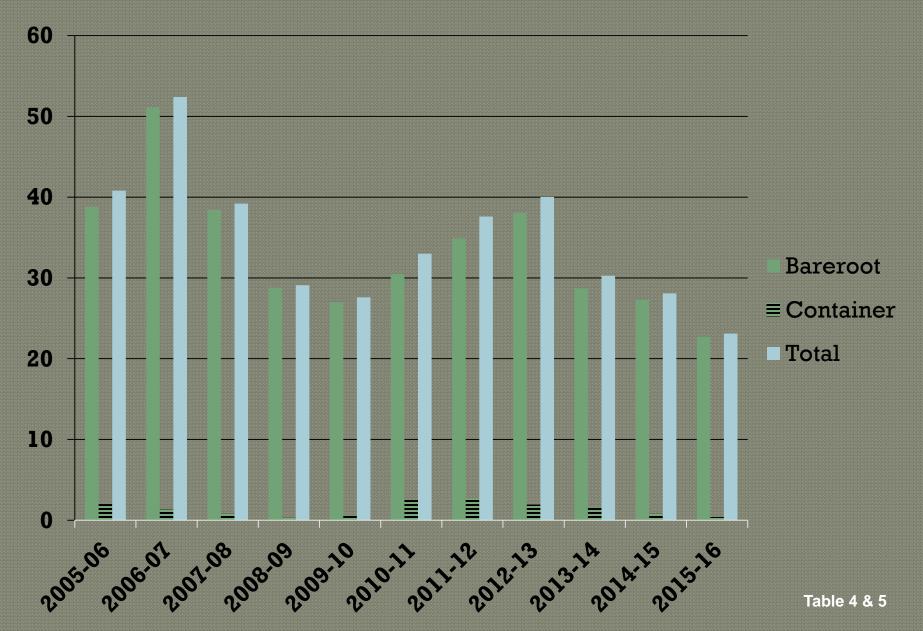
Hardwood Production

	2015-2016		2014-2015		2014-2013	
	Numbers	Percent Change	Numbers	Percent Change	Numbers	Percent Change
Bareroot Stock	22,717,000	- 20%	27,279,000	- 5%	28,703,000	- 24%
Container Stock	395,000	- 103%	804,000	- 48%	1,562,000	- 19%
Total Hardwood	22,112,000	- 27%	28,083,000	- 7%	30,265,00	- 24%

RESULTS - Hardwood production

	2015-16	% Change Previous yr	2014-15	% Change Previous yr
Dogwood	448,000	+ 10%	402,000	+ 4%
Eucalyptus	0		502,000	- 67%
Green Ash	609,000	- 49%	907,000	- 38%
Oak	1,4217,000	- 28%	18,210,000	+10%
Others	4,637,000	-17%	5,437,000	- 28%
Pecan	634,000	-12%	712,000	+ 8%
Sweetgum	1,227,000	+51%	571,000	- 38%
Sycamore	544,000	-14%	621,000	+3%
Walnut	84,000	-88%	158,000	- 11 %
Yellow Poplar	712,000	+21%	563,000	+29 %
Total	23,112,000	-22%	28,083,000	- 7%

Hardwood Production: 2005-2015



Production by Ownership Category: Hardwoods

	2015-2016		2014-2015		2013-2014	
	Production	Percent	Production	Percent	Production	Percent
Bareroot						
State	7,949,000	35	12,544,000	46	9,845,000	34
Private	12,224,000	58	11,149,000	41	16,374,000	57
Industry	2,543,000	7	3,723,000	14	2,482,000	9
Container						
State	12,000	3	8,000	1	17,000	1
Private	383,000	97	796,000	99	1,514,000	97
Industry	0	0	1,000	0	31,000	2

Production by Ownership Category: ALL SPECIES

	2015-2016		14-15 (MM)	13-14 (MM)	12-13 (MM)	11-12 (MM)
State	87,660,000	8%	10%	11%	11%	13%
Private	610,261,000	59%	56%	51%	55%	48%
Industry	336,615,000	33%	34%	39%	34%	38%
Total	1,034,537,000		1,031.3	1,013.9	980.9	934.7

Production by State - All species

	2015-2016 Production (x 1000)	Rank	% Change Previous Year	2014-2015 Production (x 1000)	Rank	% Change Previous Year
Alabama	116,002	3	-6	123,473	3	5
Arkansas	98,819	4	-8	107,203	4	-4
Florida	60,438	8	65	36,602	8	-14
Georgia	334,834	1	-2	341,685	1	5
Louisiana	23,735	10	7	22,185	10	53
Mississippi	84,048	5	3	81,353	6	-2
N. Carolina	65,838	7	-1	66,391	7	-9
Oklahoma	1,313	12	-54	2,871	12	2
S. Carolina	139,304	2	7	130,511	2	6
Tennessee	7,438	11	4	7,138	11	-6
Texas	71,728	6	-12	81,584	5	-3
Virginia	31,040	9	2	30,356	9	4

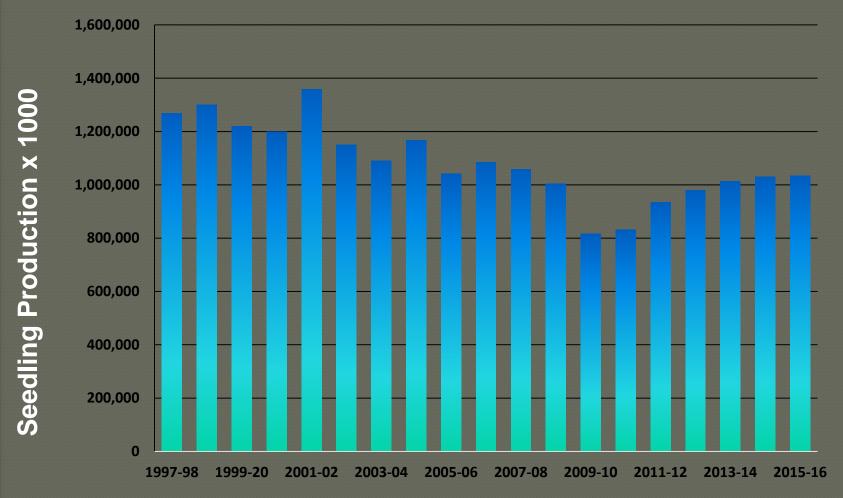
AU Southern Forest Nursery Management Cooperative Members

- All species & stock types

Nursery Cooperative Members comprise 81% of all regional seedling production.

Nursery Cooperative Members comprised 86% of bareroot seedlings and 59% of container seedlings.

Seedling Production: 1997-2015



2015-16 Seedling Production Survey

- 1. After four years of below the magical <u>1 BILLION</u> mark, regional seedling production was up again with 1,034,535,000 seedlings.
- 2. Seedling production in 2015 is up 0.3% overall across the region from the 2012 planting season. Continues a 6-yr trend of increasing since 2010.
- 3. Regional bareroot conifer production was up 0.8 % and hardwood production decreased significantly; 6.0 MM (-27%) from the 2015 planting season; 22 MM/2015, 28 MM/2014, 30 MM in 2013
- 4. Georgia is the No. 1 seedling producer for conifer (334.8 MM) and Arkansas is the No. 1 hardwood (9.2 MM) seedling producer.
- 5. Nursery Cooperative members continue to lead seedling production in the region and have increased it's contribution to container stock production.
- 6. While small private nurseries are responding more favorably to our requests for seedling production, a large portion of private, container producers are not.

